

Technology for tomorrow, today.

OPTIMO-ECCO JV was created for one purpose: to merge the considerable technical capabilities of two, highly capable small businesses into one end-to-end solution clearinghouse with strong synergies for our federal clients. Combined, we deliver secure, comprehensive, and cutting-edge solutions, incredible breadth of skilled talent with best-in-class support and value for any size operation.

- NAICS CODES: 541511, 541512, 541513, 541519, 518210, 519130, 541990
- DUNS: 25118982
- UEI: LKUVL4J25JD4
- Cage Code: 8MK11
- Clearance: Top Secret Facility Clearance



OPTIMOECCOJV

CAPABILITIES

DESIGN & DEVELOPMENT

- User Experience
- User-Centered Design
- Web Development
- Sustainment (O&M)

CLOUD SERVICES

- Modernization/Optimization
- Hosting
- Implementation
- Transformation
- Migration

DATA SERVICES

- Visualization/Business Intelligence Analytics
- Machine Learning & Artificial Intelligence
- Management/Governance
- Analytics & Visualization
- Warehouse
- Operations

CALCER ING & INTEGRATION

- Modernization
- Business Process Automation
 & Enhancement
- Application Development
- API Development
- Agile & DevSecOps

INNOVATION & RESEARCH

- Research & Development
- Emerging Technologies
- Design Concepts
- Pilots/MVP

🔆 IT SERVICE MANAGEMENT (ITSM)

- Service Desk
- Cloud and Infrastructure Support
- Application/Database
- ITIL
- Audit & Accreditation Services
- Regulatory Standard Compliance
- Network & Information Security

TALENT SUPPORT & AUG

- Permanent/Direct Hire
- Contract
- Contract-to-Hire
- Key Personnel
- Surge



OPTIMO-ECCO is equipped to not only recruit and staff resources for your specific solution and project needs but also support them throughout their engagement. Through the duration of their contract, a dedicated team at OPTIMO ECCO will be allocated to this support function, helping to boost project satisfaction and consultant retention. The team also works to develop these resources and provide growth opportunities.



CONTACT INFORMATION

Prity Singh

JV Project Manager, OPTiMO stars3@optimo-ecco.com 703-606-2049

Scott O'Hare

SVP Technology Services, ECCO Select stars3@optimo-ecco.com 816-786-7994

LOCATIONS

240 Market St, Ste 112 Bloomsburg, PA 17815

1601 Iron St, Ste 200 Kansas City, MO 64116

15 Public Square, Ste 514 Wilkes Barre, PA 18701 9700 Capital Ct, Ste 201 Manassas, VA 20110

1750 Tysons Blvd, Ste 1500 McLean, VA 22102 100 South 4th Street, Ste 550 St. Louis, MO 63102

348 Bagot, Ste 203 Kingston, ON K7K 3B7

FEDERAL CUSTOMER BASE



WWW.OPTIMO-ECCO.COM

OPTIMOECCOJV

OFFERINGS & SIMILAR EXPERIENCE

- A digital team that helps organizations redefine their customers' experiences
- Exceptional stakeholder involvement to extract vision from customers
- Demonstrated 27-year success across the Federal and Commercial sectors
- An Agile approach with modern delivery methodologies
- Partnerships with both AWS and Azure, allowing us to recommend platform-agnostic solutions
- A mature approach to program management as reflected in our federal ID/IQ contracts
- DevOps and CI/CD to deliver the highest quality products

USPS Informed Delivery

Delivered USPS's mission-critical, high visibility, public-facing web application, and email service called Informed Delivery. This is one of the largest web development projects ever in the federal government, Informed Delivery processes 2 TB of data and sends 72 million images of mail pieces every day. The team performed all business analysis and end-to-end development as well as application and website design, software application testing, and systems integration with a dozen downstream legacy systems.

DHS CISA Infrastructure Development, Financial Data Analytics, and Report Automation

Provides data analytics and visualization services, business automation, and infrastructure development for CISA's Business Transformation Unit. The team is the creator of CISA's Budget Formulation Portal, an innovative and secure budget data gathering system to support accurate, predictive analysis and financial forecasting. This cutting-edge tool integrates with Microsoft 365, Azure, and Power Apps.

USPS Mobile Application Redesign

USPS tasked us with re-imagining and redesigning USPS's entire digital outreach. Using a humancentered methodology, the team's in-house data scientists, business systems analysts, and designers undertook months of extensive contextual inquiry research to identify industry trends and best practices and then created a beautiful, user-friendly, and secure USPS mobile application prototype for high transactional engagement for USPS's 26 million daily online customers.

DHS ICE Business Automation and Financial Analytics Support

Provides critical business process improvement and software configuration in support of ICE's IT modernization plan. We provide financial data analytics, customized reporting, and budget software support and enhancements. The results are optimized spending, consolidation of resources and requirements, and increased flexibility to meet evolving needs.

OPTIMOECCO JV

OFFERINGS & SIMILAR EXPERIENCE

USDA FNS Support of Legacy Application for Fresh Fruit and Vegetables Ordering System (FFAVORS)

FFAVORS is a web-based, mission-critical system used to manage the ordering and distribution of fresh produce to our nation's schools, tribal reservations, and military institutions around the world, managed by both USDA and the Department of Defense's Defense Logistics Agency. We have managed the FFAVORS contract since 2013. In all programs, the team is responsible for IT program management, O&M, security, user support, enhancement, and availability of USDA and other organizations' systems and application platforms. Our effective management has led to efficiencies, such as increased client satisfaction, operational gains, and cost savings, including a 99% availability rate and our redesign of the system architecture returned a 150% increased user satisfaction and a 700% increase in program participation.

USDA DISC 24x7 x365 IT Support Services

Performs infrastructure support for the entirety of DISC's Enterprise Data Center, providing system and data administration and infrastructure support for over 10,000 servers, storage, network, 300 COTS software instances, and IBM mainframe devices across three platforms (PaaS, IaaS, and AgCloud), while engaging in ITIL best practices for Incident, Problem, and Change Management procedures. The team delivers Tier I-III support, resolving over 80,000 tickets annually. Our approach to integrating data and automation into our performance has allowed us an SLA performance of 99.39%. We continue to reduce USDA and customer costs and labor hours through our ITIL-based methods.

USDA FPAC Crop Insurance Software Delivery Support Services

Responsible for full lifecycle support of the complex Information Technology platforms required to support the RMA. This support includes architecture, security, and integration with other USDA platforms, in addition to its primary responsibility of Platform Operations & Maintenance (O&M) and Modernization and Enhancement. Our architects work closely to ensure standards are met within the RMA platforms, including over 50 disparate platforms across on-premises, cloud, and SaaS, as well as their integration with higherlevel USDA platforms. Additional responsibilities include platform modernization strategies and road mapping, and cyber security compliance and hardening.

USDA DISC FedRAMP Certification Services

Supports USDA in its requirement to obtain and maintain security certifications and accreditation through the assurance of information security and critical infrastructure housed within the data center environments. For all platforms including Co-located, Midrange and Mainframe Infrastructure as a Service (IaaS) and Platform as a Service (PaaS), we create and maintain documentation supporting FedRAMP Moderate, IL4 Moderate, and FISMA High Accreditations including System Security Plans (SSP), Incident Response Plans, Configuration Management Plans, Control Implementation Summaries (CIS) and User Guides. We provide services supporting testing and verification for security accreditations by examining each control area to determine if the implementation is sufficient to pass an assessment.